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PRESENTATION





Once again we are faced with a complex unexpected situation. Having overcome the COVID world pandemic we

have had to deal with a war in Europe, which has had direct consequences on the European economy.

We have had to cope with generalised cost increases in our production line that we have not always been capable of passing on to our customers due to our sense of responsibility and our continuous support for our employees.

This year we have worked to try and adapt ourselves to these new circumstances, focusing on cost adjustments in line with the circumstances of our customers, who have also been overcome by the international environment of tension. This year there have been consumer adjustments in many countries due to the high energy costs that European families have had to deal with, which have led to inflation and interest rate increases.

We know that the food sector is essential and that it has always had a fundamental role for society, which is why Almendras Llopis would like to convey this culture of quality and safety to all our collaborators and people who work in our company, who help put our products, which are highly valued and appreciated by our customers, on the market.

Our DNA as a company and as a family business includes working for the sector and society through innovation and social responsibility and also by supplying a safe and healthy product.

Our contribution to the Agricultural development of the almond in Spain has been essential so that our country could attain the current production volumes. To this end Almendras Llopis has pioneered almond farming in the peninsular, supporting the countryside and sustainable agriculture and proving that the cultivation of almonds in the peninsula can be a benchmark for the economy and indispensable to reduce the carbon footprint of the sector.

We strongly believe in forming part of a food industry that promotes and supports healthy, safe and environmentally friendly food products. The work done by each of us, as members of the organisation, is a commitment to society. We are part of a cornerstone, that of the food chain and we are key pieces in food safety responsibility.

I do not want to end without thanking everyone within the organisation for their hard work and effort to attain these objectives and for believing in a project that started a few years ago, which today has positioned us as a benchmark in Europe for our products and our values.

> Maria Jose Llopis CEO Llopis Group



## LLOPIS GROUP **INTEGRATED GROUP:** from the field to the table

Llopis is a corporate group with offices in Spain and Portugal dedicated to the cultivation, processing, packaging and marketing of almonds.

We sell our products to companies from 50 countries all over the world and we supply a product that can be traced from our orchards and with a vertical growth and development strategy.

We control 1015 hectares of almond trees in three orchards located in Portugal and Spain.

Heredade do Mancoca orchard. 100 hc. (ALJUSTREL.PORTUGAL)

Planting year: 2018

Total number of trees: 40,000

Heredade do Xacafre orchard. 315 hc. (ALJUSTREL.PORTUGAL)

Planting year: 2008

Total number of trees: 126,000

La Estacada orchard, 600 hc. (OLIVENZA . SPAIN)

Planting year: 2017

Total number of trees:

240,000



# LLOPIS GROUP AGRICULTURAL COMPANY

STRATEGY: 10% OF OUR INDUSTRIAL VOLUME OBTAINED FROM OUR ORCHARDS

## Agricultural project

Our group has a vertical integration strategy.

## Sustainability

Implementation of SUSTAINABLE AGRICULTURE.

Certified by Unilever in the USAC (Unilever sustainability agriculture code).

We have a biodiversity plan at our orchards to look after the crop environment:



look after and maintain the native flora in uncultivated areas.



We look after the local fauna: by putting up nesting boxes, creating rockeries and insect shelters.



We reuse all the agricultural waste from the orchard.



We produce 1000 MT of shells that are used as clean energy (biomass).



We reuse the water to optimize the hybrid resource.



Carbon footprint calculation. We have reduced the CO2 in 2022 by 30%.



Reduction of the use of herbicides through livestock practices.

#### Good agricultural practices

The necessary measures include maintaining a good soil structure, avoiding runoffs and the dreaded gullies that erode the soil.



Weeding, with which we are able to maintain a cover crop that reduces the erosion and favours the growth of non-nitrophilic native species, with this system we can supply more than 2 tn/ms per hectare a year.



The pruning debris is shredded and added to the soil.



In the winter rest period, flocks of sheep are brought in to eat the crop residue and the fallen leaves, this helps to remove potential carriers of pest infestations and supply organic matter because each animal excretes about 0.3 kg of manure a day, and during the 60 days that they stay in the orchard and per 12 sheep / ha, they supply about 220 kg/ of manure. After 6 months this will have mineralised and be ready to use for the plants.



Herbicide is only used in the rows for planting, which helps reduce the carbon footprint and the use of herbicide.

## Good agricultural practices

With regard to the pesticide treatment, the crops are monitored constantly to detect any possible pests or diseases and they are only treated when the treatment threshold of each pest and disease has been reached.

As for plant nutrition, our fertilizing plans are always drawn up according to the foliar analyses carried out at each of the cultivation stages, to make sure that the crops get what they need at each stage, and to prevent the excessive consumption of nitrogen.

Irrigation is supplied according to the calculations that are based on the effective evapotranspiration (Eto). These calculations are made on a weekly basis using data that is obtained from the weather stations located in the orchard, and the water resources are used more efficiently.





# LLOPIS GROUP INDUSTRIAL COMPANY

The people in Llopis

### Innovation

In 2022 we developed innovative lines:

Automated clad-rack warehouse.

Process to improve the food safety of the natural product.

Latest technology in selecting and eliminating foreign matter.

Implementing Food Defence processes.



## Quality

We believe in putting safe, reliable and quality products on the market, which is why we follow processes and procedures that ensure the quality of the products that we sell.

We have internationally recognised quality certifications:

BRC. Audit 2022 unannounced.

IFS. Audit 2022 unannounced.

SEDEX. Audit SMETA . 4 cornerstones.

ECOVADIS members.

Commitment with different groups:

HALLAL CERTIFICATION.

KOSHER CERTIFICATION.



## Food safety

We believe in the food safety and quality Culture as being the driving force that motivates us to improve and value the way things are done at Llopis to put a safe and healthy product on the market.

As part of our culture commitments:

COMMUNICATION **PEOPLE** TRAINING TEAM RESPONSIBILITY





LLOPIS GROUP TO THE ENVIRONMENT

The people in Llopis

### **COMMITTED TO CLIMATE CHANGE**



The measures below that we have taken in the group are part of our commitment to fight against climate change:

-Use of renewable energy.

20% of the energy consumed at our production centre in San Vicente is obtained from 100% self-consumption solar panels.

-Waste reduction.

#### CIRCULAR ECONOMY AND WASTE MANAGEMENT



To guarantee a sustainable and efficient production model, we are convinced that having a suitable waste management policy is absolutely essential. This year we have evolved and implemented the following:

- Use of pruning debris and leaves collected in the orchards for compost/organic matter in the fields.
- Use of the shells produced in the almond hulling and shelling process as biomass.
- Use of the almond skin produced during the blanching process for animal feed.
- We have cut down on 10,000 plastic cups and hottles
- The waste produced is managed through agreements with waste management companies.

#### **RESPONSIBLE PRODUCTION**



Water is a basic provision for our activity, but it is also a resource that has to be used in an efficient and sustainable way.

We monitor the annual water consumption to determine our water strategy.

100% of the water from our production process is purified before it goes into the sewage system.

The electricity consumed has increased in 2022 although less than we expected despite setting up a cold storage room for all the raw material, which runs off the power produced by the self-consumption solar panels located on the roof of the plant.



#### **COMMITMENT TO PEOPLE**



We promote the well-being and the professional development of our employees, by supporting the collaboration, the diversity and the inclusion of everyone in the values that we share in the organisation; values of hard work and effort, honesty and responsibility.

We work actively with:

Works committee Health and safety committee Equality committee Equality plan

We uphold the criteria and values as members of

SEDEX

INTERTEK AUDIT every 3 years on the 4 cornerstones:

Health and safety Working standards Environment Business ethics

ECOVADIS. score 69/100 Silver



### ntertek Total Quality. Assured.



#### OCCUPATIONAL HAZARD PREVENTION

We have an external firm that helps us take the appropriate measures to ensure the health and safety of the workers. Measures taken in our prevention system:

SMETA AUDIT every 3 years.



#### **OCCUPATIONAL HAZARD RATIOS 2022**

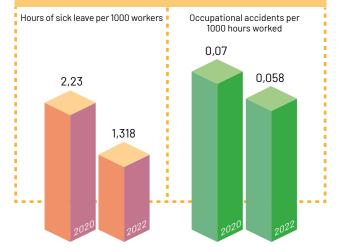
LTI injury severity rate: 1.318 hours of sick leave per 1000 employees.

We have reduced the rate of 2 years ago that was 2.23 hours of sick leave per 1000 employees.

LTI accident rate: 0.058 occupational accidents per 1000 hours worked.

We have reduced the rate of 2 years ago that was 0.07.

No internal whistleblowing.



### WE BELIEVE IN THE RECONCILIATION OF PROFESSIONAL AND PERSONAL LIFE

Uninterrupted working day in the factory.

Flexitime for the administrative staff.

Preference in choosing shifts for employees with children younger than 12.

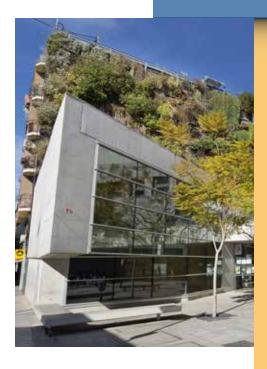








#### **COMMITTED TO OUR SURROUNDINGS**



Llopis is a family group and as such we share values of ethics, respect and transparency, along with humility and prudence. Flexibility is part of our DNA, together with the good governance of people who are part of the organisation and conveying these values to society. We believe in associationism and we share these values with other companies. We are part of the following associations:

AEFA. Asociación de la Empresa familiar de Alicante (Family Business Association of Alicante)

FRUCOM

AINIA

INC. International Nut Council

CHAMBER OF COMMERCE

ALMENDRAVE

Our company is committed to society, which is why we actively help out with the food bank of our town through local organisations:

Parish Caritas

We have supported and organised ventures to support local businesses in our "Christmas hamper" for our employees.















#### PROMOTING SPORT



We have supported local sport for more than 15 years now, especially for children and adolescents. We believe that it is a building block for our young people and children where they learn values that we also share at the company such as hard work, discipline and team spirit. Moreover we are the main sponsors of the "Grupo Llopis "cyclist school.

It was in this school that our Champion track cyclist Alejandro Martínez started his career. In the last few years Alejandro has had our support and he has definitely made the most of it. This year he has won medals in the World cup, senior national championship, top5 European and top8 in the International. Congratulations Alejandro Martinez, NEXT OBJECTIVES ARE THE WORLD CHAMPIONSHIP AND THE OLYMPIC GAMES.

#### PROMOTING HEALTH



We are very aware of how important it is to promote a healthy lifestyle and eating habits. The almond is a standard of healthy food and we convey this everywhere in the organisation and in all directions.

We work with the following charities on a regular basis:

The Spanish Red Cross Caritas San Vicente

